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15 *Attorneys for Plaintiff Daniel Blanco, individually,*
16 *and on behalf of a class of similarly situated individuals*

17 **SUPERIOR COURT FOR THE STATE OF CALIFORNIA**

18 **COUNTY OF SAN DIEGO**

19 DANIEL BLANCO, individually, and on
20 behalf of a class of similarly situated
21 individuals,

22 Plaintiffs,

23 v.

24 SEAWORLD PARKS AND
25 ENTERTAINMENT, INC., a Delaware
26 corporation, SEA WORLD, LLC, a
27 Delaware limited liability company, and
28 DOES 1-5, inclusive,

Defendants.

No. 37-2023-00008529-CU-BT-CTL

*Assigned to the Hon. Gregory W. Pollack,
Dept. 71*

**DECLARATION OF GRACE E.
PARASMO IN SUPPORT OF
UNOPPOSED MOTION FOR FINAL
APPROVAL OF CLASS SETTLEMENT**

Date: August 15, 2025

Time: 9:30 a.m.

Action Filed: February 28, 2023

Trial Date: Not Set

1 I, Grace E. Parasmó, declare as follows:

2 1. I am an attorney at law licensed to practice before all the courts of the State of
3 California. I am also licensed to practice in the state of New York. I am a partner in the law
4 firm of Parasmó Lieberman Law in Los Angeles, California. I am counsel of record for Plaintiff
5 Daniel Blanco (“Blanco”).

6 2. I am fully familiar with the facts alleged herein as well as the pleadings and
7 proceedings in this matter and if called as a witness I could competently testify thereto. I make
8 this declaration in support of Plaintiff’s Unopposed Motion for Final Approval of Class Action
9 Settlement.

10 **THE SETTLEMENT IS A PRODUCT OF INFORMED,
ARMS-LENGTH NEGOTIATIONS AND SUFFICIENT DISCOVERY**

11 1. On November 20, 2024 the Parties appeared for and participated in an all-day
12 mediation with the Bruce Friedman, Esq., at JAMS, and discussed, inter alia, the strength of the
13 claims and defenses asserted in this case. With the assistance of the mediator, the parties were
14 able to reach a settlement in principle, the terms of which were reduced to writing by the
15 mediator and consented to by the Parties’ counsel. Following the mediation, the Parties
16 continued to negotiate over the terms of the Settlement Agreement over the course of several
17 months. The parties negotiated the amount of the attorneys’ fees, costs, and service awards only
18 after they reached an agreement in principle to the terms of the settlement, including the Gross
19 Settlement Amount.

20 2. Prior to the mediation, Plaintiff’s counsel obtained information regarding the
21 scope of Defendants’ liability, the nature of their defenses, the damages and composition of the
22 Settlement Class through discovery and their own independent investigation.

23 3. As for formal discovery, Blanco served two rounds of written discovery,
24 including document demands, special interrogatories, and form interrogatories. The first round
25 was propounded in June of 2023, and the second round in April of 2024. Both rounds of
26 discovery necessitated multiple rounds of meeting and conferring. In April of 2024, Blanco also
27 served subpoenas on two of Defendants’ vendors who documented the design, functionality and
28

1 user experience of the SeaWorld San Diego website and mobile application, triggering
2 Defendants' motions to quash. Blanco filed an *ex parte* application to compel Defendants to
3 complete their document production and obtained an order requiring SeaWorld to produce all
4 existing documents.

5 4. Blanco's counsel also performed additional investigation by, *inter alia*, speaking
6 to other putative class members, doing their own investigation of the purchase flow for annual
7 passes on Defendants' website and mobile application during the class period, and researching
8 Defendants' vendors.

9 5. Defendants also served their own discovery on Blanco in October of 2023, which
10 likewise resulted in multiple rounds of meeting and conferring.

11 6. For purposes of mediation, the parties exchanged informal discovery necessary to
12 resolve the case on a class-wide basis, including the number of individuals whose annual passes
13 automatically renewed and the average renewal price, among other data points.

14 7. The investigation and discovery are sufficient to allow Plaintiff's counsel to act
15 intelligently and to make an informed decision that the Settlement is in the best interest of the
16 Settlement Class.

17 **THE SETTLEMENT IS FAIR, REASONABLE, AND ADEQUATE AND IS**
18 **IN THE BEST INTERESTS OF THE SETTLEMENT CLASS**

19 8. I, along with the other proposed Class Counsel, believe that \$1.5 million non-
20 reversionary Settlement, covering 137,831 Settlement Class Members represents an excellent
21 result. The monetary relief is substantial, particularly when weighed against the risks, delays,
22 and costs associated with continued litigation.

23 9. My support of the Settlement is based on my extensive experience litigating
24 consumer class actions (including other class actions under California's Automatic Renewal
25 Law) and my familiarity with this case, including the discovery conducted, the legal issues
26 presented, and the vigor of the defense. We considered not only the strengths of Blanco and the
27 class's claims but also the meaningful challenges posed by Defendants, particularly at class
28 certification and trial. In our judgment, the Settlement provides real and immediate benefits

1 while avoiding years of protracted litigation, potential appeals, and uncertainty around recovery.

2 10. Prior to negotiating the Settlement (indeed, prior to agreeing to the amount of the
3 Settlement Fund), Blanco's counsel took into account, *inter alia*, the criteria for determining
4 whether a settlement is fair, reasonable and adequate, including: (a) the strength of Blanco's
5 case; (b) the risk, expense, complexity, and likely duration of any further litigation; (c) the risk of
6 certifying a class and then maintaining class action status through trial; (d) the amount offered in
7 settlement; (e) the extent of discovery completed and the stage of the proceedings; and (f) the
8 experience and views of counsel that, weighing the circumstances in light of these criteria, as
9 further detailed below, the settlement is fair, reasonable and adequate.

10 11. Plaintiff's counsel was well-informed of the various defenses that could be raised
11 by Defendants. Plaintiffs were informed by Defendants' answer to the complaint, the
12 voluminous meet and confer correspondence in this case, and the briefing on the *ex parte*
13 application to compel discovery, Defendants' motions to quash subpoenas, and the extensive
14 mediation briefs. Absent settlement, Defendants are intent on litigating substantive defenses to
15 liability and class certification.

16 12. Although we believe Blanco's claims are supported by legal authority and
17 evidence, we also recognized the uncertainties inherent in this particular case. In reaching the
18 determination to settle, counsel have weighed the documentary evidence and legal authority
19 supporting the allegations against the legal authority which Defendant asserts undercut Blanco's
20 class claims, as well as Defendants' characterizations and interpretations of the evidence in this
21 case. For example, Defendants contended that the disclosures provided to consumers,
22 Defendants' cancellation mechanism, and other individualized issues would defeat class
23 certification. Even if Blanco obtained class certification and prevailed at trial, Defendants would
24 likely appeal, extending the duration of the case and jeopardizing any recovery.

25 13. Plaintiff's counsel, in consultation with Blanco, carefully assessed the probability
26 of ultimate success on the merits vis-à-vis the risks of proving liability and restitution. While
27 counsel believe that Blanco's case is strong, we could not discount Defendants' defenses or the
28 potential difficulties Blanco would face at class certification, on summary judgment, and/or at

1 trial. In addition, Defendants are represented by counsel who have and would continue to mount
2 a vigorous defense. Should litigation continue, ensuing motion and appellate practice could
3 easily extend the litigation for years.

4 14. In reaching the settlement, Blanco and his counsel also weighed the duration and
5 cost of the litigation that would be necessary to for class certification, trial and any appeals,
6 against the likelihood of obtaining a better result than the Settlement provides and determined
7 that, under the circumstances, the Settlement is fair, reasonable and adequate. Counsel believe
8 that the Settlement falls within the parameters of settlements in similar actions, including a prior
9 class settlement approved by this Court against SeaWorld involving automatic renewal of passes.
10 The settlement also compares favorably against other ARL class settlements where class
11 members have only received credits that could be used as a discount on future purchases from
12 the defendant (and not cash). For example, in *Davis v. Birchbox, Inc.*, No. 3:15-cv-00498-BEN-
13 BGS (S.D.Cal. 2016), class members received only credits (no cash) that could be used as a
14 discount on future purchases from the defendant. A true and accurate copy of the Order Granting
15 Final Approval in *Davis* was attached as Exhibit B to my declaration in support of preliminary
16 approval filed on March 26, 2025. The Settlement is justified in light of the substantial benefits
17 conferred on the Settlement Class Members as well as the risks avoided.

18 15. On balance, considering all the circumstances and risks both sides faced, Blanco
19 and his counsel believe that the Settlement is in the best interests of the Settlement Class. The
20 Settlement confers substantial benefit on the Settlement Class and eliminates the significant costs
21 of continued discovery, the risk that certification would be denied, and the risk that summary
22 judgment and/or trial would not be in favor of Blanco or the Settlement Class.

23
24 Executed this day of July 24, 2025 in Los Angeles, California

25
26 
27 Grace E. Parasmó
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